



Competitive Advantages

The competitive advantages of SBV Venture Partners include the following elements:

- *Partner Group:* Industry experience + organizational continuity = record of success
- *International Presence:* Background of international operations + international network = advice and aid for portfolio companies.
- *Industry Focus:* High-tech and healthcare.
- *Capital Base:* US, Canada, Europe and Asia.
- *Network:* SBV principals have managed and worked with many startups in diverse fields, resulting in a network throughout the spectrum for advice and support.
- *Deal Flow:* The principals of SBV worked together in the Euro-America funds, which began in 1988. SBV volume and quality of deal flow is generated by its successful history, the strength of its advisory board and the wide personal networks of its principals.